



FOR OFFICE USE ONLY

Received Date:

HSBC Life Ver. 1.0

INVESTMENT-LINKED POLICY FUND SWITCHING FORM

Who can complete this form?

Policyholder or Assignee, whichever is applicable.

3 Simple Steps to file a request

- (1) Read the “Before you proceed” section for some important reminders
- (2) Complete this form
- (3) You can submit this form through any 1 of these channels: (Only an original signed form would be accepted)
 - a.) By Post to:
 - Operations Dept.
 - HSBC Life (Singapore) Pte. Ltd.
 - Robinson Road Post Office
 - P.O. Box 1094
 - Singapore 902144
 - b.) By Hand to; (i) your Financial Planner; or (ii) By Email via cc.life@mail.life.hsbc.com.sg

Policy Number			
Name of Policyholder/ Assignee/Trustee		NRIC No.	
Name of Life Assured		NRIC No.	

1. BEFORE YOU PROCEED

I, the Policyholder / Assignee, hereby declare that I understand the risks/benefits of the funds that I will be switching into. I have also read the relevant fund information.
When the form indicates “\$”, it refers to the policy currency i.e. Singapore dollar or US dollar.

2. CUSTOMER KNOWLEDGE ASSESSMENT (CKA)

The purpose of this CKA is to assess whether you have the relevant knowledge or experience to understand the risks and features of an unlisted Specified Investment Product, such as Collective Investment Scheme (CIS) or Investment-linked Policy (ILP).
(Please tick accordingly for ALL questions) Please note that any inaccurate or incomplete information may affect the outcome of the CKA.

Educational Qualification	<p>1. Do you possess any of the below stated qualifications?</p> <p><u>Diploma or Higher Qualification in:</u></p> <ul style="list-style-type: none"> Accountancy Actuarial Science Business / Business Administration / Business Management / Business Studies Capital Markets Commerce Economics Finance Financial Engineering Financial Planning Computational Finance Insurance 	<input type="checkbox"/> YES <input type="checkbox"/> NO

Educational Qualification	<p>If “Yes” is chosen for any of the above, please answer the following questions:</p> <p>(i). Diploma/Higher Qualification attained. (please indicate area of specialisation, if any)</p> <hr/> <p>(ii). Name of institution issuing the above qualification.</p> <hr/> <p>(iii). Period of study.</p> <hr/>	
Educational Qualification	<p>2. Do you possess any other professional finance-related qualifications? For example: Chartered Financial Analyst Examination conducted by CFA Institute, USA; or Association of Chartered Certified Accountants (ACCA)</p>	<input type="radio"/> YES <input type="radio"/> NO
Investment Experience	<p>If “Yes” is chosen for any of the above, please answer the following question:</p> <p>(i). Period of study.</p> <hr/>	
Investment Experience	<p>3. Have you ever invested in the following unlisted Specified Investment Products and transacted at least 6 times in the last 3 years in: ~ Collective Investment Schemes (e.g. Unit Trusts) ~ Investment-Linked Policies</p>	<input type="radio"/> YES <input type="radio"/> NO
Work Experience	<p>If “Yes” is chosen from any of the above, please specify the type of transaction(s) and unlisted Specified Investment Product(s) that was made in the last 3 years:</p> <hr/> <hr/>	
Work Experience	<p>4. Do you have a minimum of 3 consecutive years of working experience in the past 10 years in the development / structuring / management / sale / trading / research / analysis of investment products or the provision of training in investment products? NOTE: Work experience in accountancy, actuarial science, treasury or financial risk management activities will also be considered as relevant experience. Work experience would also include the provision of legal advice or possession of legal expertise on the relevant area.</p>	<input type="radio"/> YES <input type="radio"/> NO
Work Experience	<p>If “Yes” is chosen from any of the above, please indicate the area of working experience you have or had and the number of years of experience:</p> <hr/> <hr/> <hr/>	

Outcome of Customer Knowledge Assessment (CKA)

You are assessed to have the relevant experience and/or knowledge to purchase an Investment-Linked Policy /Unit Trusts. (Answered "YES" in at least one of the above questions)

If you do not wish to receive advice concerning an Investment-Linked Policy (ILP) and/or Unit Trust (UT), then it is your sole responsibility to ensure the suitability of the ILP/UT selected. Furthermore, you will not be able to rely on section 27 of Financial Advisers Act to file a civil claim should you suffer a loss.

You are assessed NOT to have the relevant experience and/or knowledge to purchase an Investment- Linked Policy / Unit Trusts. (Answered "NO" to ALL the above 4 questions)

If you intend to perform an investment-related transaction, please seek advice from your HSBC Life Financial Planner.

Please be informed that you are required to read & complete Section 7.

3. RISK PROFILE

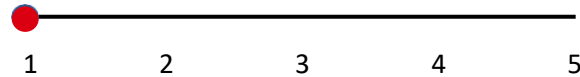
The purpose of this Risk Profile questionnaire is to help to assess your risk tolerance as it is important to select the suitable products that reflect your risk preferences.

Please select one of the options for each question and circle the score accordingly.

Question 1

There is a link between risk and return - higher potential returns often come with higher risk. Based on the scale below, how much risk (and so potential return) would you prefer?

Lowest risk & potential return



Highest risk & potential return

My Score	
1	<input type="checkbox"/>
2	<input type="checkbox"/>
3	<input type="checkbox"/>
4	<input type="checkbox"/>
5	<input type="checkbox"/>

Question 2

What yearly gross return (before fees and charges) do you reasonably expect to achieve from your investments each year, averaged over a period of at least 10 years?

- 1) 2 to 3.5%
- 2) 3.51 to 5%
- 3) 5.1 to 6.5%
- 4) 6.6 to 8%
- 5) 8.1 % and above

Please note that fees and charges vary depending on the type of product or fund you invest in.

My Score	
1	<input type="checkbox"/>
2	<input type="checkbox"/>
3	<input type="checkbox"/>
4	<input type="checkbox"/>
5	<input type="checkbox"/>

<p>Question 3 Over the period of your investments, there will be times when the market faces a downturn. If stock markets fell by 15% to 20% in value over a year, what would you most likely do?</p> <ol style="list-style-type: none"> 1) Sell the whole investment – I wouldn't want to lose any more money 2) Sell part of the investment – it could go back up, but I don't want to risk everything just in case it doesn't 3) Hold the investment – it's likely that it will increase in value again soon 4) Buy cautiously while the value is low – when the value goes up, I'll likely make a reasonably good return 5) Buy aggressively while the value is low – this is a great buying opportunity 	<table border="1"> <tr><td>My Score</td></tr> <tr><td>1 <input type="checkbox"/></td></tr> <tr><td>2 <input type="checkbox"/></td></tr> <tr><td>3 <input type="checkbox"/></td></tr> <tr><td>4 <input type="checkbox"/></td></tr> <tr><td>5 <input type="checkbox"/></td></tr> </table>	My Score	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>
My Score							
1 <input type="checkbox"/>							
2 <input type="checkbox"/>							
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<p>Question 4 A bear market is a situation where stock markets fall by 20% or more. What is the acceptable level of estimated losses you can accept in a bear market period?</p> <ol style="list-style-type: none"> 1) 8% 2) 14% 3) 20% 4) 30% 5) 40% 	<table border="1"> <tr><td>My Score</td></tr> <tr><td>1 <input type="checkbox"/></td></tr> <tr><td>2 <input type="checkbox"/></td></tr> <tr><td>3 <input type="checkbox"/></td></tr> <tr><td>4 <input type="checkbox"/></td></tr> <tr><td>5 <input type="checkbox"/></td></tr> </table>	My Score	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>
My Score							
1 <input type="checkbox"/>							
2 <input type="checkbox"/>							
3 <input type="checkbox"/>							
4 <input type="checkbox"/>							
5 <input type="checkbox"/>							
<p>Question 5 Different people have different reasons for investing. Depending on what you are planning to use the investment for, when do you expect to withdraw a significant amount of your investment?</p> <ol style="list-style-type: none"> 1) Within 3 years 2) After 3 years to 5 years 3) After 5 years to 7 years 4) After 7 years to 10 years 5) After more than 10 years 	<table border="1"> <tr><td>My Score</td></tr> <tr><td>1 <input type="checkbox"/></td></tr> <tr><td>2 <input type="checkbox"/></td></tr> <tr><td>3 <input type="checkbox"/></td></tr> <tr><td>4 <input type="checkbox"/></td></tr> <tr><td>5 <input type="checkbox"/></td></tr> </table>	My Score	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>
My Score							
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5 <input type="checkbox"/>							

<p>Question 6 You make investments with different financial goals in mind. Before reaching your goals and your intended investment period, their value may rise or fall. How would you describe your investment preference?</p> <p>1) I have a short-term investment focus (less than 3 years) and prefer to take as little risk as possible because I cannot accept losses in my investments.</p> <p>2) I have a short-term investment focus (less than 3 years) and accept low risk in my investments.</p> <p>3) I have a medium-term investment focus (3 to 10 years) and accept moderate risk in my investments.</p> <p>4) I have a medium-term investment focus (3 to 10 years) and accept risk in my investments. OR I have a long-term investment focus (more than 10 years) and accept risk in my investments.</p> <p>5) I actively trade investments in the short-term to take advantage of short-term market movements. OR I have a long-term investment focus (more than 10 years) and accept high risk as I can ride out the good times and the bad times.</p>	<table border="1" style="margin: auto; border-collapse: collapse;"> <tr> <td style="padding: 5px;">My Score</td> </tr> <tr> <td style="padding: 5px;">1 <input type="checkbox"/></td> </tr> <tr> <td style="padding: 5px;">2 <input type="checkbox"/></td> </tr> <tr> <td style="padding: 5px;">3 <input type="checkbox"/></td> </tr> <tr> <td style="padding: 5px;">4 <input type="checkbox"/></td> </tr> <tr> <td style="padding: 5px;">5 <input type="checkbox"/></td> </tr> </table>	My Score	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>
My Score							
1 <input type="checkbox"/>							
2 <input type="checkbox"/>							
3 <input type="checkbox"/>							
4 <input type="checkbox"/>							
5 <input type="checkbox"/>							

Total score (questions 1 to 6)	
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YOUR RISK PROFILE

- Use the total score above to indicate your risk profile.
- Tick the appropriate box on the right

Score	Risk profile	
6 to 9 points	Conservative	<input type="checkbox"/>
10 to 14 points	Moderately conservative	<input type="checkbox"/>
15 to 21 points	Balanced	<input type="checkbox"/>
22 to 26 points	Moderately aggressive	<input type="checkbox"/>
27 to 30 points	Aggressive	<input type="checkbox"/>

If, according to the CKA, you are not considered to have the knowledge or experience needed, you must keep to your risk profile as indicated above.

If, according to the CKA, you are considered to have the knowledge or experience needed, you can choose a different risk profile.

If you are considered to have the knowledge or experience and would like to change your risk profile, which risk profile do you prefer?	
Explain why you prefer this risk profile.	

4. CLIENT'S ACKNOWLEDGEMENT

Please tick ✓ one of the below:

- I declare that there have been no changes to the information in the fact find form within the last 12 months, done on _____ . This is inclusive of the CKA. (Note: CKA is valid for a period of one year from the date of the CKA)
- I have completed a new fact find with my Financial Planner.
- I have completed a new CKA with my Financial Planner, as above.

Profile	Description of Investor
Conservative	You are a conservative investor if you need a very secure income with no drastic change in the value of your investment. You do not accept much risk and may need the proceeds from your investment in the next few years.
Moderately Conservative	You are a moderately conservative investor if you need a stable income and expect small increases or decreases in value to gain modest growth.
Balanced	You are a balanced investor if you want a reasonable stable income, but also a steady growth in value. You are prepared for moderate decreases to achieve reasonable growth over the investment period.
Moderately Aggressive	You are a moderately aggressive investor if you have little or no need for a regular income from your investments. Your investment goal is to achieve potentially higher returns and so you are prepared to accept significant rises and falls in value.
Aggressive	You are an aggressive investor if you have little or no need for an income from your investments. Your investment goal is to achieve potentially higher returns over your investment period. You are prepared to accept drastic increases and decreases in value and may invest extra amounts when necessary.

5. FUND SWITCH OF EXISTING INVESTMENTS

Fund Switch of Existing Investments (Please complete Sections 2 to 4)

Switch Out From Fund Name Or Fund Code	Allocation* (%)	Switch In To Fund Name Or Fund Code	Allocation (%)
* The allocation here refers only to the percentage of the fund(s) to be switched out.			100%

Note:

The minimum amount per switch is the **lower of \$1,000.00 or 100% of the fund value** of the sub-fund. After fund switching, the minimum balance of each source and destination sub-fund must be at least 1% of the entire holdings. The maximum number of investment options before and after a switch per policy is capped at 10.

For fund switches – If this application is received by HSBC Life by 2.00pm Monday to Friday (cut-off time excluding public holidays), the transaction will be processed on the current business day. The number of units deducted from the Original Fund shall be determined by the Unit/Bid Price established on the Valuation Day on which the transaction was processed. The number of units credited to the Other Fund shall be purchased and determined in accordance with the provisions of the Policy Contract. Transactions are irrevocable after the cut-off time.

If there are any pending unit-linked transaction for this policy (e.g. Top-Up, Withdrawal, Fund Switch and Benefits Billing), this application will be processed on the next business day following the completed processing of the pending transaction(s).

We accept only 1 request per form. Only 1 transaction will be processed per day for each policy regardless of the number of requests and forms submitted.

6. PREMIUM REDIRECTION

Premium Redirection (Please complete Sections 2 to 4)

Redirect to target fund names or fund codes	New allocation (%)
TOTAL	100%

Note:

- ✓ For HSBC Life Dimensions, Inspire flexi & Inspire flexi², Inspire FlexiSaver, Inspire FlexiProtector, HSBC Life Flexi Protector, Pulsar, Polaris, Optimus, future premium will apply to BOTH Regular Premium and Recurring Single Premium (if any).
- ✓ New allocation minimum is at least at 1% per fund.

Note: This part is to be completed by HSBC Life Financial Planner for the recommendations (if applicable)

Name of Financial Planner

Signature and Date

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Supervisor's Validation (Note: This part is to be completed by the Supervisor if advice was given by HSBC Life Financial Planner.)

Agree

Do Not Agree (please provide reasons)

Name of the Supervisor

Signature and Date

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7. CLIENT'S DECLARATION

I, _____ of NRIC No. /Passport No. _____
acknowledge that I am aware of the outcome of the CKA.

- The outcome of the CKA indicated that I do not possess the relevant knowledge or experience to transact and/or invest in the relevant Unlisted Specified Investment Products.
I am aware that the risk category of the selected funds needs to be aligned with my assessed risk profile.
I have received advice from my Financial Planner for this transaction.
- The outcome of the CKA indicated that I have relevant knowledge or experience to transact and/or invest in the relevant Unlisted Specified Investment Products.
I am aware that the risk category of the selected funds needs to be aligned with my assessed risk profile.
I am aware that I am entitled to receive advice from a Financial Planner from HSBC Life (Singapore) Pte. Ltd. for this transaction.

8. DECLARATION AND AUTHORISATION

1. I hereby declare that the information given in this fund switching form, to the best of my knowledge, is true and complete and that I have not withheld any relevant information which may affect your acceptance of my above-mentioned request(s).
2. I confirm that the decision to switch into any HSBC Life ILP sub-funds is based solely on my own judgment and I have received and understood the latest version of the Fund Information Booklet/Fund Summary (including the Product Summary, where applicable) and Product Highlights Sheet(s) provided by the Financial Planner before making a switch into any HSBC Life ILP sub-funds. I also understand that any past performance is not necessarily indicative of future performance of HSBC Life ILP sub-funds.
3. I accept and agree that If my application is received by HSBC Life by 2.00pm Monday to Friday (cut-off time excluding public holidays), the transaction will be processed on the current business day. The number of units deducted from the Original Fund shall be determined by the Unit/Bid Price established on the Valuation Day on which the transaction was processed. The number of units credited to the Other Fund shall be purchased and determined in accordance with the provisions of the Policy Contract. Transactions are irrevocable after the cut-off time.
4. I accept and agree that if I have any pending unit-linked transaction for this policy (e.g. Top-Up, Withdrawal, Fund Switch and Benefits Billing), this application will be processed on the next business day following the completed processing of the pending transaction(s).
5. I accept and agree that if there are any issues with the written inputs in this fund switching form, there will be delays to the trading as HSBC Life will seek clarification from me and/or the Financial Planner before proceeding. I accept and agree that a new form may be required if the existing one is not clear enough to be accepted by HSBC Life.
6. Declaration on US Persons
Due to US insurance regulatory requirements, you are not to enter the US or any territory subject to US jurisdiction at the time of considering or deciding relevant matters on the insurance product, otherwise the request effected hereunder may be void. By submitting this form, you confirm that you are in compliance with US laws and regulations and other laws having extra-territorial effect:
 - i. you are not physically present in the US when executing the policy servicing request(s);
 - ii. you are aware of and understand the policy servicing restrictions applicable to any and all persons residing temporarily or permanently in the US;
 - iii. you will inform HSBC Life (Singapore) Pte. Ltd. should you decide to reside in the US either temporarily or permanently.

SIGNATURE*	DATE
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**The signature(s) of Policyholder / Assignee should be signed in the same manner as they appear in our records.*

9. TRACK STATUS OF YOUR REQUEST

If you have any query on your request, please reach us via



Your Financial
Planner



+65 6880 4888



cc.life@mail.life.hsbc.com.sg

HSBC Life is committed to making your service experience as easy and stress-free as possible. Thank you for insuring with us. We are always glad to be of service.